



eTravel Operation Suite

Global Travel Technology Solution TOUR OPERATOR | TRAVEL AGENT | CORPORATE

www.etos.co.in



DMC













Hotel







Activity







Group Tour

Coach Tour

Corporate

Religious Tour

Flight

Holiday

Transfer

Day Trip

Car Rentals

SOLUTION FOR

DMC

OUTBOUND TOUR OPERATOR

SET GROUP & COACH TOUR OPERATOR

HAJJ TOUR OPERATOR

UMRAH TOUR OPERATOR

SCHOOL TOUR OPERATOR

SET DAY TRIP OPERATOR

ISLAND TOUR OPERATOR







Tourbox is a multi-model Solution that is customised to suit Tour Operator in their respective domain expertise. Tourbox provides end to end Mid Office Solution that can be extended to various point of sales (B2B, B2C & Distribution Platform) with a fully integrated reporting structure. Tourbox also integrates with Third Party Accounting Systems, XML / API Feeds (Hotels, Transfers, Flight GDS & Excursions)

KEY FEATURES

- Contract Management for Suppliers (Hotel, Transport, Attractions, Restaurants, Excursions, Charters and Car Rentals)
- Allotment Management (allocations with Free Sale, Fixed Room Inventory and Stop Sale) with Allocation Report and Stop Sale Alerts
- Booking, Cancellations and Amendments of Contracted Hotels, Transfer and Attractions
- Bookings, Ticketing, Cancellation, Amendments, Voiding and Reissue for GDS
- Supplier Setup with Payment Cycles and Terms
- Supplier Credentials Creation with Supplier Service Type Tagging Options
- Supplier Payment Cycle Setup
- Accounts Receivable Management With Pool Account and Booking Setoff, Credit and Debit Note Management and Outstanding Management
- Accounts Payable Management with Payment Cycles, Booking Setoff Via Pool Account, Credit and Debit Note Management and Outstanding Management
- P&L Per-file and Monthly GP Reports
- MIS (CRM, Finance, Operations Reports)



POINT OF SALE

B₂B

- Agent Commission Setup & Markup Setup
- Agents Credits, Real Time Booking Information & Payment History with Current Outstanding, Ability for Agents to Pay by Credit Card.
- Print Vouchers & Proforma Invoice.
- Reservation Management for Flights, Hotels, Transfers, Packages & Activities

Dynamic Packaging

- Flight + Hotel + Transfer + Activity
- Flight + Hotel
- Hotel + Transfer + Activity

B2C / Destination (Product Portal)

- Markup Management & Customer Portal
- Reservation Management for Flights, Hotels, Transfers, Packages & Activities
- Payment Gateway Integration
- Destination or Product Web Portal
- Responsive & SEO Friendly Website
- Social Media Links, Blogs & Google Analytics

Distribution Platform

- Distribution Platform via Soap XML services (Hotels, Transport, Attractions, Excursions & Restaurants)
- Static Data in Excel Format
- Test Server Implementation & Support
- Setting up of Agent Credentials & Markups
- Implementation Stages & Technical Support Management
- Live Server Setup & Management

3rd PARTY INTEGRATIONS

XML API Integration

- Flights (GDS, Low Cost, Consolidator)
- Hotel (Contracted + XML Feed)
- Transfer (Contracted + XML Feed)
- Activity (Contracted + XML Feed)
- Car Rental
- Payment Gateway Integration

3rd Party Accounting

- Integrates Seamlessly with 3rd Party Accounting Software
- Major Accounting Solution includes (Tally, Quick Books, Oracle Financials etc.)
- Ledger Mapping
- No Double Entries

MODEL FOR

DMC

OUTBOUND TOUR OPERATOR

SET GROUP & COACH TOUR OPERATOR

HAJJ TOUR OPERATOR

UMRAH TOUR OPERATOR

SCHOOL TOUR OPERATOR

SET DAY TRIP OPERATOR

ISLAND TOUR OPERATOR

DMC Solution for Inbound Tour Operator

Mid Office

- Contracting, CRM, Costing, Itinerary, Quotation, Booking, Reservation, Transport Module

Operational Account

- Receivable, Payable, Pool Account, Debit Credit Note, PnL, GP, Outstanding

Extranet for Suppliers

- Available for Hotel, Consolidators and Transport Suppliers
- Manage Contracts (FIT / GIT), Inventories, Bookings (Request and Confirmed) and Payments

B₂B

- Agent Management (Credit and Non-Credit Agents, Agent Types, Markup, Reservations / Cancellation)

Dynamic Packaging

- Flight + Hotel + Transfer + Excursion

B2C Destination Web Portal

- Destination website with City Information, Reservations, SEO Friendly, Social Media and Google Analytics

Integration Services

- Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
- 3rd Party Accounts Integration

Distribution (XML Out)

- Distribute your Hotel and Transport Inventory





Outbound Solution for **Outbound Tour Operator**

Mid Office

- Contracting, CRM, Costing, Itinerary, Quotation, Booking, Reservation, Transport Module

B₂B

- Package Publishing with Markup

B2C Product Web Portal

- Package Bookings and Enquiries

- Integration Services
 Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
 3rd Party Accounts Integration

Distribution (XML Out)

- Distribute your Package Inventory





Solution for Scheduled Tour Departures (Group and Coach)

Mid Office

- Contracting, Product Costing (Service wise and Consolidate), Scheduled Itinerary, Pickup Location Management, Tour Bookings, Add on Tour Bookings, Merging of back to back tours, Additional Service Bookings, Invoicing, PAX Management, CRM, Reservations LPO's and Rooming List, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Atoll Certificate, Integrated Visa Module

Operational Account

- Receivables, Payables, Pool Account, PnL per Departure, Overall Product PnL, GP and Outstanding

B₂B

- Product Category, Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

B2C Product Portal

- Product Category, Product Publishing for Multiple Departures, Markup Management, Bookings, Payments

Distribution (XML Out)

- Distribute your Product Inventory





Solution for Set Day Trip Operator

Mid Office

- Contracting, Product Costing, Scheduled Itinerary with Time and Closed Days, Setup Pick up Locations, Bookings, Invoicing, PAX Management, CRM, Reservations LPO's and Rooming List, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Driver and Vehicle Setup

Operational Accounts

- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL, GP and Outstanding

B₂B

- Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

B2C Product Portal

- Product Category, Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

Distribution (XML Out)

- Distribute your Product Inventory





Solution for Scheduled Hajj Tours (Hajj Tour Operator)

Mid Office

- Contracting Hotels and Tents, Product Costing (Service wise and Consolidate), Shifting and Non-Shifting Products, Scheduled Itinerary, Bookings, Invoicing, PAX Management with Mehram Management, CRM, Reservations LPO's and Rooming List, Room setup, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Visa Quota Management, Mofa No. Management, Integrated Visa Module

Operational Account

- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL, GP and Outstanding

B₂B

- Product Category, Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

B2C Product Portal

- Product Category, Product Publishing for Multiple Departures, Markup Management, Bookings, Payments

Distribution (XML Out)

- Distribute your Product Inventory





Solution for Umrah Tours (Umrah Tour Operator)

Scheduled Package + FIT Packages + Dynamic Packaging

Mid Office

- Contracting and FIT Package Management
- Sales CRM (Costings for FIT / Groups, CRM and Followup Management, Bookings)
- Reservations (Supplier LPO's, Amendments and Cancellations)
- Operational Accounts (Invoice, Receivable / Payable, Debit / Credit Notes, PnL and GP)
- MIS and Reports (Over 50+ CRM and Accounts Report)

Operational Accounts

- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL, GP and Outstanding

B2B with Dynamic Packaging

- Only Flight, Only Hotel, Only Transfer, FIT Packages, Scheduled Group Packages, Dynamic Packaging (Flight + Hotel + Transfer)
- Agent Commission Setup, Markup Management, Bookings, Payments

B2C with Dynamic Packaging

- Only Flight, Only Hotel, Only Transfer, FIT Packages, Scheduled Group Packages, Dynamic Packaging (Flight + Hotel + Transfer)
- Markup Management, Bookings, Payments and Customer Portal

Integration Services

- Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
- 3rd party Accounts Integration

Distribution (XML Out)

- Distribute your Package / Hotel and Transfer Inventory





Solution for Scheduled School Tours (Educational and Ski Tour Operator)

Mid Office

- Contracting (Hotels, Transfers, Channel Crossing, Restaurant, Attractions, Ski Tuition, Ski Equipment and Lift Pass, Train and Airlines)
- Product Costing and FOC PAX Management and Costing subject to method of Transportation, Markup Management, Atoll Charges and Insurance Charges, Guide Stay, Discount Management, Miscellaneous Cost and TOMs Management for UK
- Quotation Management and Version Management
- CRM with Stage and Status Tracking
- Bookings and Invoicing as per Deposit Dues
- Student Management with Dietary Requirements
- Reservations LPO's and Rooming List, Room Setup, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Atoll Certificate
- Tour Feedback Management
- MIS Reports



Solution for Island Inbound Tours Operator (Maldives, Mauritius and Seychelles)

Mid Office

- Contracting, Offer Management with Combined Offer, Package Management, Attractions and Activities Masters
- Sales CRM (Costings for FIT / Groups, CRM and Followup Management, Bookings)
- Reservations (Supplier LPO's, Amendments and Cancellations)
- MIS and Reports (Over 50+ CRM and Accounts Report)

Operational Accounts

- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL, GP and Outstanding

B₂B

- Resort Booking on Contracted Rates with option for Booking and on Request (Auto Calculation of Combined Offers) with Transfers and Activities
- Split Room Booking option available
- Resort Details and Picture Gallery
- Agent Markup Management, Bookings, Payments

B₂C

- Resort Booking (Auto Calculation of Combined Offers) with Transfers and Activities
- Split Room Booking option available
- Resort Details and Picture Gallery
- Agent Markup Management, Bookings, Payments

Integration Services

- Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
- 3rd Party Accounts Integration

Distribution (XML Out)

- Distribute your Package Inventory



OUR COMMITMENTS

Support / Training / Account Manager

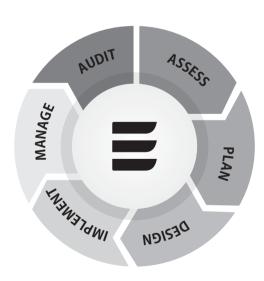
We are currently supporting over 100 clients overseas

- All our products are Cloud Based and with best of Product Architecture
- We are open to Customization of all our products to suit your requirements to Tee.
- Each client is provided with a single point of contact, what we call is an 'Account Manager'
- Our Support Team is Different for Different Segments of Products and Dedicated for Each Product Segment
- Our support starts from 9 am to 7 pm to match Your Country Time of operations
- Our staff is always available Online on Skype during the above mentioned time
- Well trained Product Trainers with end to end product expertise
- We provide valuable upgrades from time to time keeping our products more active and upto current industry requirements

OUR METHODOLOGY

The **APDIMA** framework given below outlines the company's pledge to its customers a total commitment in the continuum.

APDIMA is an open and flexible methodology working on the premise of multiple customer interaction. It enables continuous interface with the customers from conceptual analysis to planning, solution designing, implementation, postimplementation management and regular audits of investment protection and ROI. APDIMA builds in a robust sense of personal attention and thus adding value to the company's services.



"Our extra commitments have allowed us to bridge the gap of allowing our customer that extra mile with their competitors"



eTOS CLIENTS

































































































CLIENTS OF OTHER DOMAINS





















































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